

Automobile Industry in Myanmar



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President

**Myanmar Automobile manufacturer & Distributor
Association (MAMDA)**

Myanmar Automotive Law

- Signed at September 2015
- By Law – in the process, may be finished at the end of 2017
- Manufacturing , import car policy, repaired workshop, sale center/ Showroom, registration, inspection, training school, driving license

Automobile related ministries

- Import license – Ministry of Commerce
- Custom/Commercial tax – Custom Department
- Income Tax & Special Good Tax- Internal Revenue Department
- Registration – Road Transport Department

Car Import System in Myanmar

- Free Permit
- Company or any Citizen can import one car
- Old Car Substitution Program
- 20 year old model car – deregister – old car import slip
- MIC permit/ Embassy

2017 Car import policy

- Passenger Car
 1. Free Permit- 2015-17 (left hand drive)
 2. Old car permit – 2011- 2014 (left or right)
- Commercial truck
- 2008-2017 (left or right)
- Bus
- 2008-2017 (left hand drive)

Car import history

- **End of 2011- started to import cars**
- **About 550,000 imported passenger cars and 350 000 trucks/bus in Myanmar**
- **98% is used cars and 2% is new cars.**
- **Most of cars are imported from Japan.**
- **70% of cars were registered in Yangon**

Imported passenger cars according to different

Year	Old Vehicle program	program		Total
		Free permit program	MIC/Embassy	
2011-2012	39,299	0	3,468	42,767
2012-2013	49,879	52,886	2,830	105,595
2013-2014	34,384	79,276	14	113,674
2014-2015	56,663	99,869	2	156,534
2015-2016	26,291	74,140	1	100,432
2016(Apr)- 2016(June)	4,719	15,935	0	20,654
Total	211,235	322,106	6315	539,656

List of truck and express car import under a separate program

No	Total	2013- 2014	2014- 2015	2015-2016	2016-2017 (June)	total
1	Heavy Machinery	36,202	11,661	29,634	3,146	80,644
2	Light Truck, Truck ,Box Truck	22,957	148,212	80,300	2,993	254,462
3	Mini Bus, City Bus	2,314	8,523	9,227	958	21,022
4	Express	388	813	298	219	1,718
	Total	61,862	169,209	119,459	7,316	357,846

Brand New Car Showroom

Suzuki, Toyota, Nissan, Mitsubishi, Mazda, Hino, Isuzu, Fuso, BMW, Mercedes, Peugeot, Volvo, Hyundai, KIA, Sanyong, BAIC, Lifan, Dongfeng, Utong, MAN, Scania, Ford



Car Assemblers (SKD/CKD)

- Suzuki
- Nissan
- Ford
- KIA
- Lifan
- Isuzu
- Utong
- MAN

Taxation for import passenger car

1. Custom duty – 30-40%
2. Commercial tax- 5%
3. Income tax- 15%
4. Special good tax- 20-50% (> 1500CC)
5. Road Registration tax- 30-100%

Taxation

Engine Displacement	Custom Duty	Special Good Tax	Commercial Tax
0cc – 1500cc	30%	-	5%
1501cc-1800cc	30%	20%	5%
1801cc-2000cc	30%	20%	5%
2001cc-4000cc	40%	30%	5%
> 4000cc	40%	50%	5%

Registration Tax

Displacement	Tax
<1350cc	30%
1351cc – 2000cc	50%
2001cc - 5000cc	80%
>5000cc	100%

Taxation for import bus/truck car

- Custom- 3%
- Commercial -5%
- Registration-3%

- Electric Vehicle- 1%

Challenges

- Car Import policy- changed every year
- Taxation - changed every year
- Yangon registration – banned for more than 1 year
- Rental fee – expensive
- Infrastructure - limited

Spare-part Market

Passenger car

- 98% used cars (2000 - 2014)

Truck/Bus

- 99.9% used cars (2000 – 2007)

Big market potential for spare-parts

Brand New cars- provided by their Brand

Production of parts in Myanmar

- Battery, tire, rubber bush, accessories

Import of spare parts (99%)

- Japan (accident cars)
- Malaysia
- Thailand
- Dubai
- China
- (tax- custom 5% and commercial tax-5%)

Bayint Naung Car Spare Parts Market



Yangon Bus Service

➤ At 16th January ,Yangon regional government has changed all buses system .

➤ **2 million** of people who daily use YBS

YBS lines	Currently using cars	buy from China
80	3,500	3,000



Public transport

☐ Yangon city train system

☐ Yangon water taxi



Yangon Water Taxi system



Yangon train system

Thank You