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RPG Group: Powered by Passion, Driven by Ethics

Founded in 1979 by Shri Rama Prasad Goenka (RP Goenka), a pioneering fifth generation business leader from the illustrious Goenka family.

RPG Group is one of India’s fastest growing conglomerates with 20,000+ employees, presence in 100+ countries and a turnover in excess of USD 3 billion.
KEC Overview

- Global infrastructure EPC major. FY19 Sales: Rs. 11,001 Crore (USD 1.5 billion)
- 7 manufacturing facilities across India, Brazil and Mexico
- 6,420 employees from 29 diverse nationalities

Footprint in 100+ countries across the globe

- Project Execution: 68 countries
- Tower Supply: 62 countries
- Cables Export: 77 countries
Digital India
Broadband connectivity to 2.5L Gram Panchayats

Smart City
100 Smart Cities allocated 200,000 Cr Approx 3000 billion ¥

National Smart Grid Mission
Smart grid elements in 250+ towns

Cities where Smart City projects initiated
25

Cities with tenders expected in 12-18 months
20-25

Outlay on completed projects
20k Cr

Projects in EOI / tender stage
30k Cr

Projects in DPR stage
125k Cr +
Smart Infra

- Launched the Smart Infra vertical in FY 2018-19
- Focus on Smart Cities & Communication, Smart Mobility and Smart Utilities
- Solutions provided integrate technology with the facilities provided to citizens, to increase efficiency and quality, reduce waste and ensure sustainability
- Smart Infra division to work with central & state governments, municipal bodies, state & private utilities and public transport services to provide these services
Smart Infra Division – Areas of Operations

**Smart City**
- ICCC
- Surveillance
- Smart waste

**Smart Communication**
- E-Governance
- WiFi hotspots
- Smart Parking

**Smart Utilities**
- OPGW
- GPON
- IPMPLS
- DWDM
- Electric AMI
- SCADA/DMS

**Smart Mobility**
- Traffic management
- Mobility platforms
- EV Charging

**Future Segments**
- Defense
- Metro Rail
Bidkin Smart City

- Client – Aurangabad Industrial Township Limited
- Duration – 12 months + 6 years O&M
- Status – Execution under progress
- Consortium Partners – BSNL, ADSL
Bidkin Smart City- Scope Highlights

- **ICCC**: 1
- **Wi-Fi**: 75
- **Environmental Sensor**: 2
- **Data Centre**: 
- **Surveillance**: 175
- **ITMS**: 18
- **Streetlight Gateway**: 50
- **IT S/W Integration**: 
- **Kiosk**: 
- **Fibre Optic**: 562 Km
- **Chatbot**: 1
- **Solar Panel**: 50

Map of Bidkin with various project components highlighted.
Aurangabad Smart City

- Client – Aurangabad Smart City SPV
- Duration – 9 months + 6 years O&M
- Status – Execution under progress
- Consortium Partners – BSNL, ADSL, Samarth
Aurangabad Smart City - Project Scope

ICCC - 2, Wi-Fi - 700, Display - 50, Data Centre

Surveillance - 700, Bandwidth - 50, Solid Waste Management, Utility Poles - 519

Smart Bus Stop - 57, IT Infra, Citizen Portal, RFID - 460

Kiosk - 10, Analytics, Environmental Sensor - 2, Biometric Sensor - 30
Himachal Pradesh BharatNet

**CLIENT** – PGCIL

**DURATION** – 12 MONTHS + 7 YEARS O&M

**STATUS** – L1; LOI PENDING
Grid Connected Energy Storage, Puducherry

Project Name – BESS, Puducherry

Details – Deployment of BESS control logic to aid economic modelling of BESS and inputs for upcoming CEA and BIS regulations

Scope – Design, develop and implement advanced control logic including h/w and s/w upgrades

Duration – 8 months

Funding – USAID (Greening the Grid Program)

Greening the Grid: Key Highlights

• Technical and economic effectiveness of grid-connected BESS in providing dynamic frequency regulation and other ancillary services

• Recommendations for operation of BESS and required enhancements based on Indian grid conditions

• Optimization usability of BESS and economic evaluation of BESS operation in grid support

• Unlock huge market investments for large-scale storage deployment at the national level for grid applications